

23rd August 2016

To

Shri Jain Palanpuri Samaj Mumbai

The President

Fortis Healthcare Limited

Support Office:

Tower A, Unitech Business Park, Block - F. South City 1, Sector - 41, Gurgaon, Haryana - 122001 (India)

Tel : 0124 492 1021 : 0124 492 1041 Fax

Ambulance : 105010 E-mail contactus@fortishealthcare.com

Website www.fortishealthcare.com

Ref: FHL /GP/50/003/0816

Sub: Special Proposal for extending medical concession to Shri Jain Palanpuri Samai Members at Fortis Hospitals across India

Dear Sir,

At the outset, I would like to thank you for showing keen interest in the medical services offered by Fortis Healthcare Limited.

Fortis Healthcare Limited is a leading integrated healthcare delivery service provider in India. The healthcare verticals of the company primarily comprise hospitals, diagnostics and day care specialty

The company operates its healthcare delivery services in India, Dubai, Mauritius and Sri Lanka with 54 healthcare facilities (including projects under development), approximately 10,000 potential beds and 260 diagnostic centers.

With reference to the above mentioned subject, we would like to extend our special proposal for extending medical concession to Shri Jain Palanpuri Samaj Members. Fortis Hospitals will provide healthcare facility to Shri Jain Palanpuri Samaj Members as per below mentioned terms and conditions:

O.P.D. Services:-

S. No.	Particulars	Offer	
1	Doctors Consultation	15% Discount	
2	Pathological Investigations (Done at Hospital)	10% Discount	
3	Radiological In-house Diagnostics		

I.P.D. Services:-

S. No.	Particulars	Offer	
1	I.P.D. Services	10% Discount on	
		Procedures Charges	
		Room Rent , ICU / CCU / ICCU	
		IPD Consultation	
		 Investigation & Diagnostic at Hospital Premises 	
		10% Discount applicable on Fixed Cost Packages	



FORTIS HEALTHCARE LIMITED

Regd. Office: Escorts Heart Institute and Research Centre, Okhla Road, New Delhi - 110 025 (India) FOR Shri Palanpuri Sthanakvasi Jain ASSOCIALIUN

Ajoy R. Jhan

Managing Trustee

Health Check Packages:

1 Health Check Packages	20% Discount
S. No. Particulars	Offer

. Note: The discounts are not valid on -

- 1. Drugs, Consumables, Implants, Stents, Telephone calls, Meals, Blood Transfusion Charges etc.
- 2. Specialized SRL Lab investigations sent outside hospital shall be charged as per actual.
- 3. Mediclaim policies and payments made through TPA's.
- 4. CGHS / ECHS / ESI Tariff Cases.

Payment & Other Terms and Conditions:-

- a). All O.P.D. and I.P.D. bills are to be paid in CASH.
- b). To avail the discount, the member need to display Jain Palanpuri Samaj Membership card & a valid identity proof at the time of admission / billing.
- c). For Fixed Cost Packages Discount will be applicable only on the fixed package cost
- d). Maximum discount per patient bill will be INR-50,000/- (Fifty thousand only)
- e). No two discount categories can be clubbed together in any scenario
- f). No Documentation, Admission & Registration charges will be levied to Jain Palanpuri Samaj Membership card holders under this special arrangement

Regards,

For Fortis Healthcare Limited

Shalabh Dang

Head - Domestic Sales

For Shri Palanpuri Sthanakvasi Jain Association

Ajay R. Sham:
Managing Trustee